



Office: 757.623.3000 Fax: 757.623.5735 dschultz@cwm-law.com

150 West Main Street Suite 1923 Norfolk, VA 23510 www.cwm-law.com

Donald C. Schultz

Don joined the firm in 1993 and is the Chair of the firm's Commercial Bankruptcy and Creditor's Rights Practice Group. He practices in the areas of commercial real estate finance, civil litigation, construction law, eminent domain, business bankruptcy and creditors' rights. He represents lenders and developers in significant commercial real estate transactions throughout the eastern half of the United States. He has provided advice and counsel to clients in commercial real estate financing, loan workouts, construction matters, collections and foreclosures and has successfully represented housing authorities in numerous eminent domain cases. The common thread running through such diverse engagements is commercial real estate.

Mr. Schultz has been listed in the Best Lawyers publication each year since 2011 and was recognized as Best Lawyers' Norfolk Eminent Domain and Condemnation Law "Lawyer of the Year" for 2015, 2019 and 2021 and was recognized as Best Lawyers' Norfolk Litigation-Bankruptcy "Lawyer of the Year" for 2022. He has also been recognized by Virginia Super Lawyers and Virginia Legal Elite for many years. He has served as President of the Norfolk and Portsmouth Bar Association, President of the Tidewater Bankruptcy Bar Association and has served on the Board of Governors of the Virginia Bar Association. In January of 2018, Mr. Schultz was inducted as a Fellow in the Virginia Law Foundation, the philanthropic arm of the Virginia State Bar. Each year the Foundation selects a group of top lawyers and retired judges for their integrity, character, and legal excellence to be inducted as Fellows.

Practice Areas	Business & Industries	Honors & Awards
Commercial Bankruptcy & Creditors' Rights Practice Group Chair	Banks Financial Services Institutions	AV® Preeminent™ Peer Review Rating by LexisNexis Martindale-Hubbell
Business Law Business Disputes	Municipal Corporations Redevelopment and Housing Authorities	Virginia Law Foundation, Fellow (2018) Listed in <i>Best Lawyers in America</i> ® Bankruptcy & Creditor-Debtor Rights/Insolvency & Reorganization Law; and Litigation-Bankruptcy (2011-2022);
Commercial Real Estate Law Construction Law Litigation	Construction Contractors	Eminent Domain & Condemnation Law (2014-2022); Banking and Finance Law (2022) <i>Best Lawyers</i> ® "Lawyer of the Year", Norfolk Eminent Domain & Condemnation Law (2015, 2019-
		2022)

Listed in Virginia *Super Lawyers,* Creditor Debtor Rights, 2006-2021; Selected to Top 100 Virginia *Super Lawyers* (2013, 2015 and 2018)

Listed in *Virginia Business Legal Elite*®, by *Virginia Business Magazine*, Bankruptcy & Creditors' Rights, (2003, 2009-2020)

Silver Beaver Award for distinguished service, Tidewater Council Boy Scouts of America (2013)

Education	Bar Admissions	Memberships	Community Involvement	
Washington & Lee University School of Law, J.D., 1989	Virginia State Bar	Virginia Bar Association, Board of Governors; Chairman,	Boy Scouts of America, Tidewater Council, Executive Board	
University of Virginia , B.A., History, 1986	Virginia Supreme Court United States Supreme	Membership Committee Tidewater Bankruptcy Bar	CIVIC Leadership Institute, Class of 2012	
	Court U.S. District Court for the	Association (Offices held: President, Secretary, Treasurer)	Educational Access and Guidance Project	
	Eastern District of Virginia	Norfolk & Portsmouth Bar Association (Offices held:	Hampton Roads Chamber of Commerce (Graduate of LEAD	
	U.S. Bankruptcy Courts for the Eastern and Western	President, Treasurer, Secretary, Chairman, Young Lawyers Section,	Hampton Roads Program)	
	Districts of Virginia	Chairman, Courts of Justice Committee, Chairman, Bench-Bar Conference Committee)	Boys and Girls Club of Southeast Virginia (Non-Voting Board Member)	
		Virginia Beach Bar Association	Independent Living Program, Norfolk Social Services (Instructor)	
		Second District Disciplinary Committee, Chairman Section I		



Representative Experience

- Former Law Clerk to the Honorable Blackwell N. Shelley of the United States Bankruptcy Court, Eastern District of Virginia.
- Represents regional and national financial institutions in workouts, litigation (bankruptcy and non-bankruptcy) and asset-backed lending.
- Has successfully represented clients in obtaining pre-judgment property seizures and attachments.
- Has successfully represented clients in obtaining injunctive relief in federal and state courts.
- Represents municipal entities in eminent domain and redevelopment matters.
- Successfully represented non-profit corporation in obtaining summary judgment on all counts of a multimillion dollar class-action civil rights lawsuit.

Articles and Presentations

- Panel Member, "Ten (or more) Litigation Opinions You Need to Know About", 22nd Annual Bankruptcy Law Conference, Virginia Bar Association (May 2-3, 2019)
- Presenter, "Eminent Domain Constitutional Amendment", Norfolk & Portsmouth Bar Association, (October 2, 2012)
- Presenter, "Eminent Domain Constitutional Amendment", HRACRE, (August 9, 2012)
- Presenter, "Eminent Domain & Constitutional Amendment in Virginia", 2012 Update in the Law Seminar, Stewart Title Guaranty Company, (July 10, 2012)
- "Tenancy by Entirety Law in Virginia and United States v. Kraft", Bankruptcy Law News, (Summer 2003)
- Donald C. Schultz, W. Ryan Snow, "Injunction Practice In Virginia State and Federal Courts", (April 24, 2003)
- Donald C. Schultz, W. Ryan Snow, "Recent Developments In The Admissibility Of Expert Witness Testimony Under State And Federal Law", (February 28, 2002)
- "Admiralty Law in a Bankruptcy Context", Bankruptcy Law News, (Winter 1995)