



## W. Ryan Snow

Ryan is Managing Partner of the firm. He handles complex business disputes, with a focus on maritime law, government contracts, cybersecurity, and construction law. He also serves as local counsel in the Eastern District of Virginia in patent and other intellectual property cases.

Ryan's experience includes state and federal jury trials, mediations, panel arbitrations, and appeals. He successfully argued one of the seminal constructive trust cases before the Virginia Supreme Court, marking the first time the Court recognized the "lowest intermediate balance rule" for tracing funds. He was co-counsel in 2012 in one of the largest patent cases tried to jury verdict in the Norfolk Division. In 2017, he won judgment in a federal franchise trial, defeating ten counts and prevailing on a multi-million dollar counterclaim.

Ryan is listed in Best Lawyers in America® and has been selected one of Virginia's "Legal Elite" in four categories. In 2014, he was selected one of the Top 100 lawyers in Virginia by Virginia Super Lawyers. He is a Fellow of the Litigation Counsel of America and a past Chair of the Construction & Public Contracts Law Section of the Virginia Bar Association.

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### **Practice Areas**

**Business Disputes**  
*Practice Group Chair*

**Construction Law**  
*Practice Group Chair*

**Government Contracting**  
*Practice Group Chair*

**Admiralty & Maritime Law**

**Cybersecurity & Data Privacy**

**Intellectual Property**

**Litigation**

Local Counsel Representation

Railroad & Transit Law

### **Businesses & Industries**

Marine Construction Companies

Railroads, Shipping Companies

Technology Companies

Intellectual Property Owners

Financial Institutions, Banks,  
Lenders

Developers, Project Owners

Heavy Construction Companies

Equipment and Material Suppliers

### **Honors & Awards**

AV® Preeminent™ Peer Review Rating  
by LexisNexis Martindale-Hubbell

*Best Lawyers in America®*, Admiralty  
& Maritime Law, 2013-2018;  
Construction Law, 2018

Virginia's *Legal Elite*, Construction  
Law, 2015-2017; Civil Litigation,  
2014; Young Lawyer Under 40, 2012-  
2013; Alternative Dispute Resolution,  
2011

Virginia *Super Lawyers*, Business  
Litigation, 2013-2018; *Top 100*, 2014

### **Education**

Washington & Lee University,  
J.D., 2001

Franklin & Marshall College,  
B.A., magna cum laude, 1998

### **Bar Admissions**

Virginia

### **Court Admissions**

Virginia Supreme Court

United States Supreme Court

United States Court of Appeals,  
Federal Circuit

United States Court of Appeals,  
4th Circuit

United States Court of Appeals,  
11th Circuit

United States District Court,  
Eastern and Western Districts  
of Virginia

United States Bankruptcy  
Court, Eastern and Western  
Districts of Virginia

### **Memberships**

Virginia State Bar (Construction  
Law and Intellectual Property Law  
Sections)

Virginia Bar Association (Past  
Chair, Construction & Public  
Contracts Law Section)

I'Anson-Hoffman American Inn of  
Court (Executive Committee)

Litigation Counsel of America  
(Fellow)

Federal Bar Association

Norfolk & Portsmouth Bar  
Association (Past Chair, CLE  
Committee)

Hampton Roads Utility & Heavy  
Contractors Association (HRUHCA)

Associated General Contractors of  
Virginia (AGC)

### **Community Involvement**

Norfolk Botanical Garden (Chairman,  
2017-present; Board of Trustees,  
2012-present)

Norfolk Botanical Garden Foundation  
(Board of Directors, 2013-present)

NPBA Middle School Mock Trial  
Program (Instructor, 2006-present)

## Representative Experience

- Represents business clients in complex contract cases, business conspiracy cases, business interference cases, intellectual property cases, technology disputes, commercial lease disputes, declaratory judgment actions, injunctions, mediations, arbitrations and others.
- Represents construction clients, owners and sureties in contract negotiations, teaming agreements, installation and design defects, mechanic's liens, payment and performance bond claims, change order disputes, differing site condition claims, indemnity actions and others.
- Represents maritime clients and railroad interests in marine construction cases, cargo cases, limitation actions, vessel arrests, MARPOL investigations, riparian rights disputes, property disputes, preemption cases, FELA cases, ICCTA challenges and others.

## Representative Cases

- *JTH Tax, Inc. d/b/a Liberty Tax v. Aime Consulting, LLC, et al.*, 2:16-cv-279, E.D.Va. (franchise case resulting in \$2.7 million verdict after 3-day trial) (Morgan, J.).
- *Carter Machinery Co. v. Lakeshore Toltest Corp.*, CL14-6599, York Cir. Ct. (multi-faceted mechanic's lien suit with associated Delaware bankruptcy case).
- *Oasis Brands, Inc. v. Green Innovations Ltd.*, 2:13-cv-529, E.D.Va. (trademark case involving challenge to jurisdiction in Virginia) (Jackson, J.).
- *Norfolk & Portsmouth Belt Line RR Co. v. South Norfolk Jordan Bridge, LLC*, 2:13-cv-234, E.D.Va. (indemnity case arising out of bridge collapse) (Jackson, J.).
- *Segin Systems, Inc. v. Stewart Title Guaranty Co., et al.*, 2:13-cv-190, E.D.Va., PTAB, Fed. Cir. (patent infringement case accusing account reconciliation software) (Jackson, J.).
- *Virginia Innovation Sciences v. Samsung Electronics Co., et al.*, 2:12-cv-548, 2:13-cv-332, 2:14-cv-217, E.D.Va., PTAB, Fed. Cir. (series of patent infringement cases accusing mobile devices) (Davis, J.).
- *Carter Machinery Co. v. Martin Constr. Group, LLC, et al.*, CL-12-3703, Chest. Cir. Ct. (successor liability trial piercing shell company to reach LLCs).
- *St. Joe Company v. Norfolk Redev. & Housing Auth.*, 722 S.E.2d 622 (Va. 2012) (constructive trust case recouping funds seized by secured creditor).
- *I/P Engine, Inc. v. AOL, Inc., et al.*, 2:11-cv-512, E.D.Va. (patent infringement case accusing search engine advertising) (Jackson, J.).
- *Norfolk 102, LLC v. Waterside Assoc., L.P., et al.*, CL-11-3414, Norf. Cir. Ct. (commercial lease case seeking multi-party injunction).
- *Misener Marine Constr., Inc. v. Norfolk Dredging Co.*, 594 F.3d 832 (11th Cir. 2010) (marine construction case based on mooring structure failure).
- *Mullins v. River Docks Corp., et al.*, 4:10-cv-138, E.D.Va. (warranty case arising out of remanufactured marine engines) (Smith, J.).
- *Norfolk & Portsmouth Belt Line RR Co. v. Wilson*, 667 S.E.2d 735 (Va. 2008) (FELA case asserting close clearance injury).

## Articles and Presentations

- "Hackers and Why They Hack – and Why You Need to Know", For the Defense, Defense Research Institute (October 2018)
- Presenter, "Making Sure You Get Paid: Legal Remedies for Problem Projects", Hampton Roads Utility & Heavy Contractors Association (July 2015)
- W. Snow, "Successfully Managing Government Contract Disputes: Key Considerations," Litigation Strategies for Government Contracts, Aspatore Books (November 2012)
- Co-Editor, "Law of Damages in Virginia", Virginia CLE (January 2012)
- Presenter, "Liability for Construction Defects and Failures", Half Moon Seminars (February 2012)
- Moderator/Presenter, "Intellectual Property Issues in Construction Law", Virginia Bar Association (January 2012)
- Moderator/Presenter, "Legislative Update", Virginia Bar Association (July 2011)
- Moderator/Presenter, "Business Litigation", Norfolk and Portsmouth Bar Association (September 2007)
- Moderator/Presenter, "Trial Advocacy", Norfolk and Portsmouth Bar Association (October 2005)
- Moderator/Presenter, "Deposition Tactics", Norfolk and Portsmouth Bar Association (April 2004)
- D. Schultz , W. Snow , "Injunction Practice In Virginia State and Federal Courts" (April 2003)
- D. Schultz , W. Snow , "Recent Developments in Admissibility of Expert Witness Testimony" (February 2002)